



LEROY D. BACA, SHERIFF

County of Los Angeles
Sheriff's Department Headquarters
4700 Ramona Boulevard
Monterey Park, California 91754-2169



February 28, 2011

The Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
Los Angeles, California 90012

Dear Supervisors:

**ADVANCE NOTIFICATION OF INTENT TO ENTER INTO NEGOTIATIONS
FOR A SOLE SOURCE AMENDMENT TO AGREEMENT NUMBER 71792
WITH NORMAN L. FOGEL FOR DATA PROCESSING CONSULTING
SERVICES TO ADD A COMPUTER AIDED DISPATCH SYSTEM
UPGRADE, SUPPORT, AND RELATED SERVICES**

SUBJECT

This letter provides advance notification to the Board that the Los Angeles County Sheriff's Department (Department) intends to enter into negotiations without engaging in a competitive solicitation process for Sole Source Amendment Number 15 (Amendment) to Agreement Number 71792, with Norman L. Fogel (Contractor Fogel) for the continued consulting services and technical support, as well as adding maintenance, enhancement, related services, and knowledge transfer related to the Department's Computer Aided Dispatch System (CAD System).

This proposed Amendment with Contractor Fogel will allow for the consulting and technical support related to the CAD System migration and port from the Hewlett Packard K-Series Tandem NonStop servers to the Integrity NonStop servers and the Mobile Digital Communications System (MDCS). This Amendment will work in conjunction with the proposed Agreement with Northrop Grumman Systems Corporation (Northrop).

BACKGROUND

The CAD System is part of the MDCS, which is the lifeline for the dispatching and handling of calls for service for the Department, including 911 calls. Emergency and

A Tradition of Service

routine calls are handled by the CAD System for all of the unincorporated areas, as well as contract cities on a 24/7 basis. In addition, the CAD System provides billing information for contract cities and organizations, as well as inmate count information regarding pick-up and drop-off for all jail transportation buses.

The current CAD System has been in use since 1989, with significant repairs and enhancements. From 1989 to 1998, these repairs and enhancements were provided by Northrop's (originally PRC Public Management Services, Incorporated) staff that included Contractor Fogel. Since 1998, these repairs and enhancements have been provided by Contractor Fogel. Contractor Fogel has the intricate knowledge to maintain and enhance the CAD System because he was employed by Northrop, and was part of Northrop's staff that performed the initial installation and customization of the Department's CAD System. The Department has contracted with Contractor Fogel since 1998 for the maintenance and enhancements to the CAD System. The Department released a Request For Information in 2003 and 2008, to determine if there were vendors or individuals in addition to Contractor Fogel that could provide these specialized technical services. Contractor Fogel was the only vendor that met the requirements. The Department intends to transition Contractor Fogel's services to Northrop through an Agreement with Northrop and an Amendment to Contractor Fogel's Agreement. This will bind both parties to provide the knowledge transfer needed to ensure the Department's CAD System is maintained properly.

Currently the Department's CAD System has reached both hardware and software end-of-life support, and a new system is estimated to cost in excess of \$20 million. Due to the exorbitant cost of a new system, the Department is compelled to defer the purchase of a new system and upgrade our current system. This upgrade to the CAD System would introduce new hardware and software enhancements. The Department's CAD System has original software proprietary to Northrop, which has been custom designed to meet the needs of the Department. This customized software provides the dispatching service needs and supports the business model of the Department, which is unique among public safety agencies.

The Department's required time frame for project completion is critical and cannot be exceeded without extreme hardship. Currently the Department does not have personnel with the required knowledge and training to provide the services required due to the complexity of this project and the numerous interfaces associated with the CAD System.

FISCAL IMPACT/FINANCING

The projected cost for Amendment Number 15 to Agreement Number 71792 with Contractor Fogel is \$480,000, and will be funded by the Department's existing general fund operating budget.

SOLE SOURCE JUSTIFICATION

Contractor Fogel has been a Contractor for data processing consulting services for the Department since 1998, through a contract executed by the Board on September 29, 1998. Contractor Fogel has continued to provide maintenance and support of the CAD System software, first as an employee of Northrop, then as a Contractor to the Department. His knowledge, expertise, and experience with both the business, as well as software and programming needs of the Department, is unsurpassed. Because of his skill, knowledge, and consistent activities as a programmer and consultant to the Department and the Department's CAD System, he is the best qualified and most capable vendor/contractor to provide the maintenance support required.

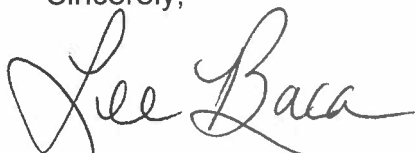
The Department's CAD System has original software proprietary to Northrop, which has been custom designed to meet the needs of the Department. Contractor Fogel was part of the original Northrop staff that installed and customized the Department's CAD System in 1989. Therefore, Northrop is the only vendor that can provide the required CAD System's maintenance and enhancement services, in conjunction with Contractor Fogel who has been maintaining and enhancing the CAD System since 1989. It is in the best interest of Los Angeles County (County) to enter into an Agreement with Northrop and to amend Contractor Fogel's Agreement to ensure a collaborative transfer of knowledge and a smooth transition from Contractor Fogel to Northrop.

Overall, a unique and proprietary solution with Northrop has been determined to be the only viable option at this time and in the best interest of the County. The combination of Northrop's solution and Contractor Fogel's data processing consulting services is the solution that best fits the needs of the County at this time.

The Chief Information Office has reviewed and concurs with this Sole Source approach.

Pursuant to Board policy, the Department will engage in Sole Source negotiations with Contractor Fogel in two weeks, unless otherwise instructed by the Board. Should additional information be requested, your staff may contact Mona Whittouck, Contract Manager, at (323) 526-5542.

Sincerely,



LEROY D. BACA
SHERIFF